



#### **EXAMPLE: BONSUCRO**

- GTSF links interest rates linked to the supplier's environmental and social (E&S) performance level.
- This model can be applied in other products such as potatoes, spices, rice, meats etc.

Supplier's Bonsucro Certification Status	GTSF Annual Interest Rate
Bonsucro Certified + Meets greater than 85% of all criteria, including all 16 critical criteria	Lowest rates
Bonsucro Certified (e.g. all critical criteria and 80% non-critical criteria)	Lower rates
Meets all 16 critical criteria, is <u>not</u> Bonsucro Certified, but has completed 3 <sup>rd</sup> party assessment	Standard rates
Is only compliant with local law, not in Bonsucro	Ineligible



# Examples of Using Working Capital to Improve Environmental Performance



#### **Software Energy Control**

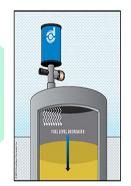
Cost: USD 2,380

Resource Saved: 250,795

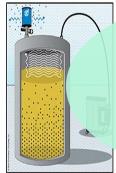
kWh/y

Monetary Savings: USD 45,588 Payback: less than 3 months

#### **Protect From Moisture**



#### **Remove Moisture**



#### **Moisture Reduction in Fuel**

Cost: USD 6,897

Resource Saved: 961 tons/y Monetary Savings: USD

55,497

Payback: 2 months



### Compressed Air Leak Reduction

Cost: USD 30,250

Resource Saved: 946,080

Monetary Savings:

USD94,600

Payback: less than 4 months



#### **Power Factor Improvement**

Cost: USD 14.533

Resource Saved: 326,321

kWh/y

Monetary Savings: USD

32,494

Payback: 5 months





### US Apparel, Lahore, Pakistan

#### **Company Profile**

- Vertically integrated apparel company based in Lahore, Pakistan;
- Employs 15,000 people and produces 28 million meters of fabric per year;
- Levi's supplier since 2009;

#### Sustainability Achievements

- Increased Environment/Social score from 5 to 7 (out of 10) by implementing new compliance strategy focusing on worker well-being and the environment;
- Expanded compliance team from 12 to 30;
- Implemented trainings on worker health and safety, personal finance and personal health;
- Upgraded equipment to include water saving technology, more efficient and cleaner models, and solar panels;

#### **US Apparel & IFC Financing**



## 55 days

Average number of days earlier US Apparel receives payment for its sales to LS&Co with IFC financing



# \$40k/year

Approximate US Apparel finance fee savings

