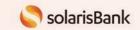


A Banking-as-a-Service platform for contextual finances

Andreas Bittner

Co-founder and COO



# solarisBank empowers any company to offer financial services

Our Banking-as-a-Service platform as a new paradigm





#### solarisBank's

Banking-as-a-Service

#### **APIs**

Enabling companies to offer financial services themselves

#### **Neutrality**

solarisBank's B2B2X approach guarantees absolute neutrality

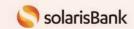
#### **Speed & flexibility**

Start-up mindset enables faster integration



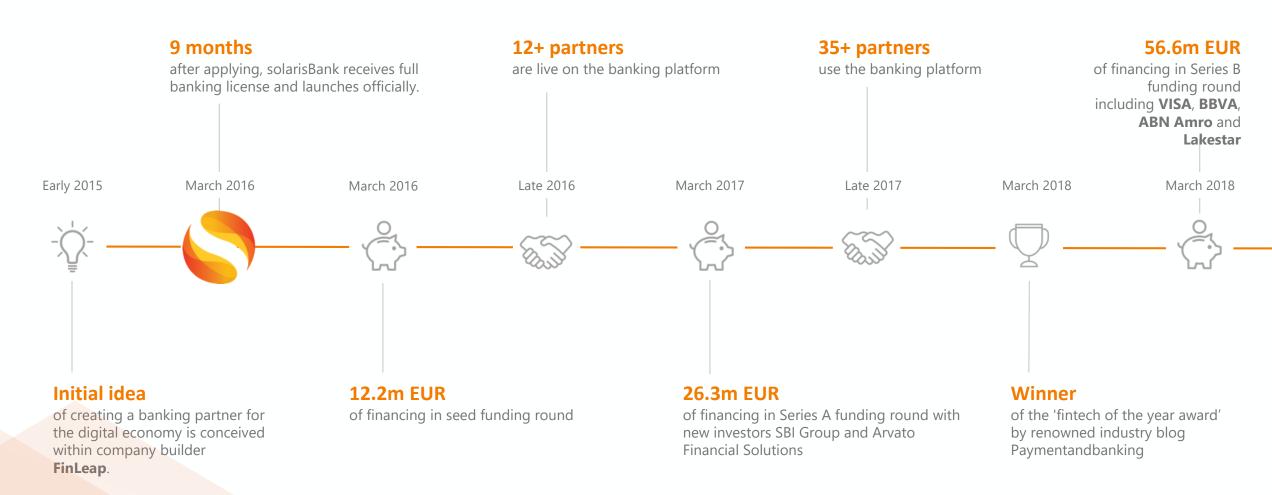






# The history of solarisBank

### Shaping the future of banking step by step





# Solid track record trusted by leading investors

solarisBank: the tech company with a full banking license

95m

**EUR** of funding

50+

**Partners** live

7+

**EU countries** active via passporting of license

200+

Fin- and tech- driven **employees** 













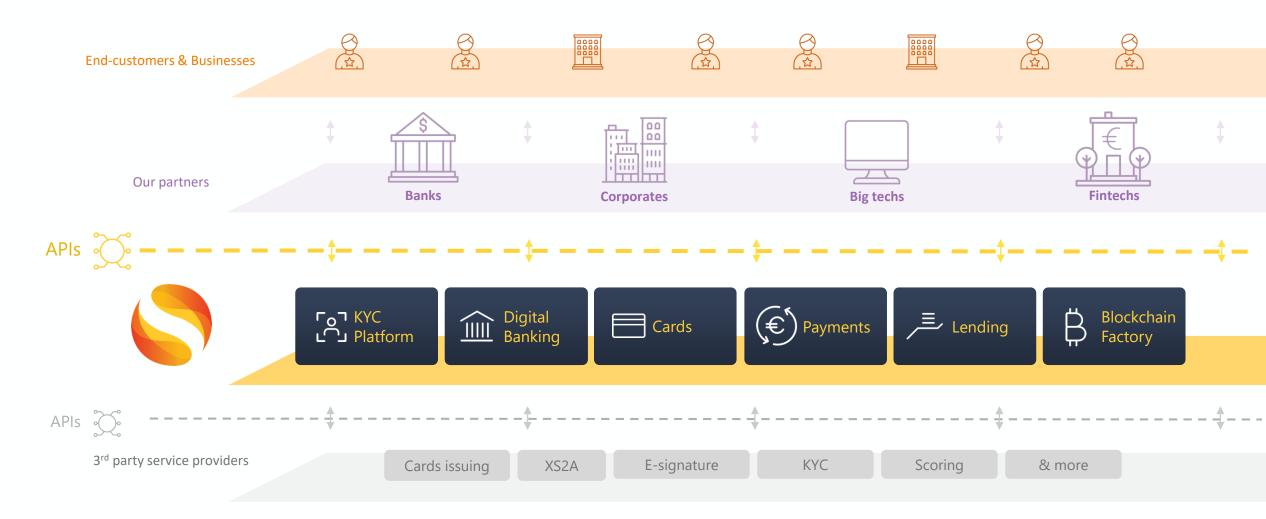




5

# solarisBank's ecosystem

# **Built on our Banking-as-a-Service platform**





# **Our Developing Market Approach**

#### Four core assumptions

Scaling on incoming developing market entities wanting to do business in Europe. i.e. Skyee and Albaraka

Internationalisation strategy beyond Europe by building an own bank, partner, and/or acquire when appropriate

Pocus on existing and already planned EEA expansion within GTM while staying opportunistic for strategic opportunities

Increased collaboration with our shareholders and access consultancy and association networks



# **Empowering 50+ partners to offer financial services**

With solarisBank, any business can become a financial pioneer























































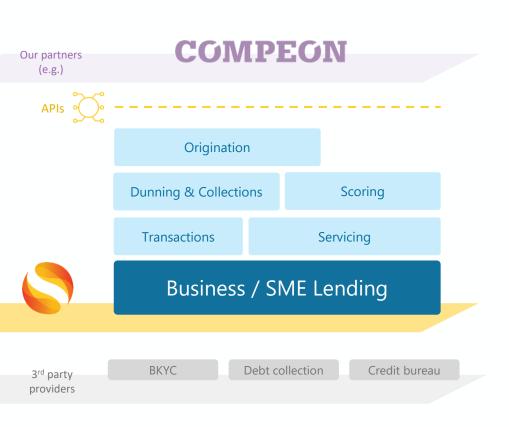


# Case Studies: Banks & SMEs



# **Lending: Business / SME Lending**

### Offer loans to your SME clients with our Business/SME Lending API



Our Business/SME Lending API enables your clients to receive their loan approval in under 48 hours in a digital end to end process - entirely in your own look and feel.

#### Key features at a glance

- Originate loans up to 750k with fully integrated business identification solution
- Flexibility to finance the loans either by solarisBank or partners themselves
- Scoring service with in-house solarisBank rating integrated with Creditreform data

#### **Complementary services**

Easily combine it with other solarisBank services such as:

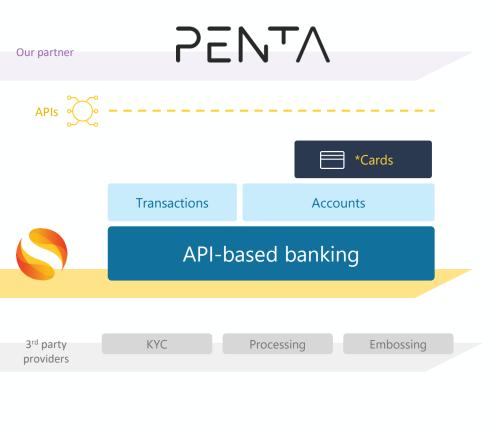


Public



# **Case study: Digital Banking (Business)**

## Penta, improving business banking for SMEs and startups



\*PENTA combined Digital Banking with the solarisBank Cards solution.

Penta, a fintech start-up out of Berlin, wanted to ease the pain of business banking by offering customers a seamless business account and a better overall banking experience.

#### Challenge

Penta needed a banking license or a licensed partner to offer bank accounts and required a partner bank's banking infrastructure to scale quickly.

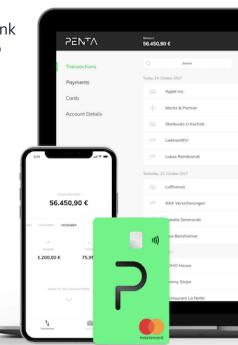
#### **Solution**

With solarisBank, they can:

- Launch their product quickly on solarisBank's platform
- Combine the Digital Banking solution with the Cards solution for account-specific cards
- Stay compliant with EU banking regulation

#### Result

solarisBank empowers Penta to offer bank accounts to their business customers with added features such as cards, better business identification within 48 hours and multi-user accounts.





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# We are solarisBank

# A tech company with a banking license

#### Strong tech background

+ 45% of our staff are talented developers & digital product experts

#### **Unique mix of experts**

A great mix of bankers, entrepreneurs and legal experts combined

#### **Diverse team**

More than 35 nationalities working together



# Thank you